



**To:** Tiffin City Schools  
**Date:** 03/10/2025  
**From:** Northern Buckeye  
**Project Description:** Platform as a Service (PaaS) TCS- DC and Adm File Server  
**Quote Number:** PAAS-0358

Platform as a Service	
Total Cost of Service (TCS)	
	District
Onboarding	\$3,628.00
Year 1	\$3,900.00
Year 2	\$3,900.00
Year 3	\$3,900.00
Year 4	\$3,900.00
Year 5	\$3,900.00
Term Total	\$23,128.00

Service Details						
Server Name	vCPU	RAM (Gb)	HDD Storage (Gb)	SSD Storage (Gb)	Replicated Storage (Gb)	Term Tot
Onboarding	0.00	0.00	0.00	0.00	0.00	\$3,628.00
TCS-AD-01	0.00	8.00	125.00	0.00	0.00	\$7,260.00
TCS-FS-01	0.00	8.00	500.00	0.00	0.00	\$12,240.00
Totals	0.00	16.00	625.00	0.00	0.00	\$23,128.00

\*The above mentioned servers will be backed up to an offsite location as part of the service.

I accept the above quote on behalf of the Tiffin City Schools. I understand that Tiffin City Schools is authorizing a 60 month contract with the Northern Buckeye Education Council for quoted services.

I also understand that Northern Buckeye will not place orders with 3rd party vendors or provide any services included in this quote until a valid school district purchase order is provided for the full amount of this quote.

Upon receipt of this authorization Northern Buckeye will issue a contract for these services to the district.

Authorizing Signature: \_\_\_\_\_ Date: \_\_\_\_\_

PLEASE RETURN Signed Quote to [nwoca-erate@nwoca.org](mailto:nwoca-erate@nwoca.org)



Proposal Number: PRO-19120-K8T7YC  
Proposal Date: 7/2/25

Tiffin City Schools  
Jerry Nadeau  
Superintendent  
(419) 447-2515  
jerry\_nadeau@tiffincityschools.org  
<https://www.tiffincityschools.org/>

DataServ Integrations, LLC  
Noah Rasey  
Account Executive  
(440) 455-1423  
nrasey@dataservtech.com  
<https://www.dataservtech.com>

Project Cost Summary	
Project Description: Platform as a Service (PaaS) - Onboarding R1	
Capital Costs (NRC)	
Professional Services	\$ 3,628.00
	Capital Subtotal:
	\$ 3,628.00
	Grand Total:
	\$ 3,628.00

\*Proposal does not include applicable sales tax



Part Number	Description	Quantity	Extended C
		Subtotal	\$ 0.00



DataServ will provide the following:

- All DataServ activities related to this project will occur remotely.
- Project management and guidance for steps to be taken for all team members including the customer's team for their specific tasks.
- 2 Hosted virtual machine(s) with the following resources.
  - TCS-AD-01 - 8 GB RAM, 250 GB Production Compute Storage, Local Backup, Offsite Backup Storage
  - TCS-FS-01 - 8 GB RAM, 500 GB Production Compute Storage, Local Backup, Offsite Backup Storage"
- Platform as a Service: Backup and Replication Subscription - 2 Virtual Machine(s).
- Determine most efficient mechanism for system migration (P2V, VM disk conversion, VM file copy, etc.).
- Plan sequence for systems to migrate.
- Determine any configuration adjustments on virtual machines for destination environment (IP addressing, VMware Tools install / upgrade, DNS updates, etc.).
- Determine any network and routing adjustments needed for proper communications.
- Seed bulk of data ahead of time in preparation for final cutover.
- Ensure all networking and in place and configured properly for virtual machines to migrate.
- Test VM migration process and expectations.
- Setup sandbox on customer network and server destination network with test VMs and client systems to ensure proper functionality prior to migration.
- Migrate VM Systems (Power Off, Migrate virtual disks and metadata / files, Configure virtual machines on migration target, Power On).
- Post-Migration Testing, Adjustments (Ensure VMs boot properly, Adjustments to configurations such as IP Addressing, VMware Tools install / upgrade, DNS updates, etc.).
- Testing with customer to ensure proper functionality of systems and applications.
- Troubleshooting of any issues that arise post-migration.
- Retire unneeded systems. This entails powering off, removal of monitoring agents / configurations for systems no longer needed as a result of migration to PaaS (Powerchute servers, vCenter servers, Physical servers etc.) Ensure any systems configured to boot automatically on hypervisor start up are no longer included in boot sequence if keeping hypervisor.
- Advise maintenance team of decommissioned systems
- Documentation Updates.
- Adjust backups as appropriate.
- DE / Compute Team solution review.

If travel, meals or lodging is necessary due to any unforeseen circumstances, those items will be billed on a time and materials basis.

Note: This is a scope of work based on tasks listed above. The hours in this quote reflect the execution of these tasks. If additional tasks are determined to be required and are outside of the scope (i.e. additional application setup/testing, etc.) they will be tracked and billed upon completion.

Customer Will Provide the Following:

- Participation in project meetings, planning sessions and provide maintenance windows for work to be performed if necessary.
- Participation in deployment, testing and other tasks throughout the project.
- Timely response in addressing any matters regarding the project including but not limited to deployment blockers, end user communications, configurations and deployments, internal / third party system adjustments.
- Facilitating vendor communications and meetings as necessary.
- Provide IP addresses, administrative credentials and access to systems related to solution including the Active Directory Domain, DNS host, Of 365, Entra ID and any applications if necessary or applicable.
- Provide remote access to systems related to solution.
- Address third party applications, devices or any other system or service impacted by the solution.
- Interactions with any third party vendors that have applications impacted by the solution.
- Responsible for any third party service or application compatibility with vendor solution.
- Licenses and installation sources for any other service or software outside of those items quoted.
- Compute resources for any systems that will need provisioned as part of this solution, if applicable.
- Manage and perform all end user device tasks including configurations, software installations and troubleshooting on mobile / desktop / laptop systems if necessary.
- Manage and perform all end user communication if necessary.
- Manage and perform all end user training if necessary.
- Manage and perform end user testing if necessary.
- Ensuring that all critical services are operational and proper functionality in place throughout the process and duration of project.
- Responsible for all regulatory and compliance matters related to this deployment.

#### General Terms & Conditions

1. **Pricing is valid for thirty (30) days.** Purchase orders received after the thirty (30) day period are subject to a price review. We will not accept Customer purchase orders against budgetary proposals.
2. Payment Terms are Net 30 Days. An interest charge will be invoiced for late payments.
3. Any authorized changes to this project require a Change Order and will be invoiced accordingly. Any product changes made by the customer after a purchase order has been issued to DataServ may result in a restocking fee.
4. The Customer will be billed (at cost) for any special permits required.
5. All Professional Services are quoted using the standard working hours of 7:00am to 6:00pm, Monday through Friday. If Customer requires Professional Services outside of the standard working hours, an incremental Professional Services fee will incur.



6. Should circumstances outside of DataServ's control require additional professional service hours (greater than what is quoted for the project), the T&M rates identified at <http://www.dataservtech.com/tandm> will be charged for the additional hours. DataServ will remain on-site and ensure project completion.
7. All Professional Services requiring mounting, hanging, etc. by DataServ team members is limited to a maximum of 15 feet. Any required Professional Services above stated height will be the responsibility of the Customer or outside contractor.
8. By issuing a Purchase Order the Customer agrees and acknowledges the terms and conditions of the DataServ provided Scope of Work or agreement (Managed Services Agreement, Customer Care Agreement, Purchasing Agreement, etc.). **If applicable, the Customer will seek reimbursement funding from the USAC Schools and Libraries E-Rate program separately.**
9. If a change to the Customer environment occurs that increases the quoted usage amounts, DataServ will adjust the Customer's bill to include the additional services or overage charges.
10. If recurring services (maintenance) are purchased by the Customer, the term of the service will begin upon order confirmation and may only be pro-rated to the Customer's existing contract term end date dependent on manufacturer flexibility.
11. When recurring services (maintenance) are purchased by the Customer and the equipment ships direct to the Customer, the Customer is responsible for providing all serial numbers to DataServ in order to ensure proper coverage.
12. All prices quoted in this Proposal are based on current tariff rates, duties, and trade regulations at the time of quotation. In the event of any changes to tariffs, duties, import/export restrictions, or other government imposed costs that impact the price of goods or services, DataServ reserves the right to adjust pricing accordingly. Any such adjustments will be communicated in advance or upon impact, and we will work with the Customer to mitigate cost impacts, where possible.
13. Shipping schedule is estimated to be 15-30 days ARO. (Additional S/H costs will apply for shipments requiring loading dock, inside delivery, and/or expedited delivery. FOB Point is Shipping Point. All equipment shipped surface pre-paid, fully insured and added.) Estimated start of projects including professional services will be 30-60 days ARO. Contingent upon equipment availability.

#### Purchase Order Confirmation

**Please mail, e-mail or fax your Purchase Order, referencing proposal number and this Signed Purchase Order Confirmation page to**

DataServ

Attn: Sales Administration

31280 Viking Parkway

Westlake, Ohio 44145

dsi-admin@dataservtech.com

Fax: 440-892-2559

Phone: 440-835-7055

Proposal Number:

PRO-19120-K8T7Y0

Customer:

Tiffin City Schools

Project Description:

Platform as a Service (PaaS) - Onboarding R1

AE Review:

#### Purchase Order Confirmation

I have read this Proposal and Statement of Work and understand the responsibilities that the Customer and DataServ will be providing.

Customer agrees that by issuing a Purchase Order to DataServ for this Proposal they accept all Terms and Conditions.

Customer Name: \_\_\_\_\_  
(Please Print)

Customer PO Number: \_\_\_\_\_

PO Amount: \_\_\_\_\_

Customer Signature: \_\_\_\_\_

Date: \_\_\_\_\_

DataServ Signature: \_\_\_\_\_

Date: \_\_\_\_\_

DataServ has spent considerable effort in the development of this Price Proposal which is tailored to the specific needs of your project. This proposal reflects our knowledge of your requirements and our approach to addressing those requirements. All data and information contained herein is provided free of charge and is considered confidential and proprietary. This document may not be distributed to, or for, any third parties without the express prior written consent of DataServ.